



Cyfrowy Polsat IR Newsletter

October 10 – 16, 2016



Media about us	Date	Media about the TMT market in Poland
	Oct 10	<p>Rzeczpospolita: Prepaid service campaigns helpful to small networks <i>by ziu</i></p> <p>According to data published by the Office of Electronic Communications (UKE), 455.8K phone numbers were ported during Q3 2016, i.e. 52K more than a year earlier. 1.2 m numbers were ported between operators during the first 9 months of the year.</p> <p>Play remains the no. 1 operator to whom customers port-in their numbers with 92.1K net adds. Other big operators were losing customers. Orange lost 911 customers, Plus – 33.6K, while T-Mobile – 74.2K.</p> <p>During the last quarter a majority of virtual network operators (MVNO's) recorded positive results in the area of MNP. The biggest MVNO, Virgin Mobile Polska, gained 9.5K customers. Such players as Premium Mobile (+2.5K) and Mobile Vikings (+1K) also had relatively good results.</p> <p>More and more fixed-line numbers are being ported between networks in Poland. Orange, the biggest player on fixed-line market, lost 88K customers.</p> <p>Polska Agencja Prasowa: Netia replaces its network <i>by Grzegorz Suteniec</i></p> <p>Netia has started replacing its network infrastructure in twelve cities is planning the first acceptances in January. The company is ready to cooperate with other players in the scope of expanding its network and Orange Polska seems to be the most rational partner, Tomasz Szopa, Netia's CEO, told the Polish Press Agency (PAP) in an</p>

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	Oct 10	<p>interview.</p> <p>At the beginning of March Netia’s Supervisory Board approved the investment in the access network infrastructure for the years 2016-2026, with an aim of upgrading the network fully to the NGA (Next-Generation Access) standard, which enables data throughputs exceeding 100 Mbps. The company assumes that it will spend about PLN 417m on the upgrade of the network in the years 2016-2020. Szopa informed that this year’s CAPEX for the network upgrade project would be small, with the biggest expenditures coming in 2017 and 2018.</p> <p>The CEO upheld his earlier statements that Netia was open to talks with other operators concerning potential cooperation in the area of fiber-optic network expansion. He admitted that Orange Polska seemed to be the most rational partner.</p> <p>In Szopa’s opinion, Netia’s ability to pay dividend over the next few years will be restricted to around PLN 1 per share in total.</p>
	Oct 11	<p>Parkiet: Orange Polska results as seen by analysts <i>by Urszula Zielińska</i></p> <p>Analysts from 10 brokerage houses forecasted that in Q3 2016 Orange Polska generated PLN 2.86bn in revenue, PLN 820m of EBITDA and PLN 28m of net profit. This means that revenue decreased by 3.9%, EBITDA went down by 13.3% and the company recorded a nearly 75% decrease of net profit.</p> <p>The average of analysts’ forecasts indicates that Orange’s mobile arm could record growth of revenue by 3-4% thanks to, among</p>

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	Oct 11	<p>others, installment plan sales and a growing subscriber base. The analysts are of the opinion that part of the subscriber base growth will be the effect of the migration of prepaid users.</p> <p>Experts believe that quarterly revenue from fixed-line services decreased by 7-8% yoy.</p>
	Oct 12	<p>Parkiet: Withdrawal from copper not just yet <i>by ziu</i></p> <p>The draft decision of the President of the Office of Electronic Communications (UKE) giving Orange the permission to upgrade its infrastructure in the apartment buildings of one of Warsaw’s districts contains information that after replacing the Internet access infrastructure with fiber-optic lines the company intends to phase out its copper infrastructure. Orange’s spokesperson assured that the operator did not plan to shut down its copper infrastructure as long as retail customers and other alternative operators continue to use it. He also assured that the telecom had not plan of depriving the customers extending their contracts of the choice between the two technologies.</p> <p>The shutdown of the copper network could affect the telecom’s financial results. The phased out network would have to be written off and its present value is unknown.</p>

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	Oct 14	<p>Rzeczpospolita: Mobile networks need fiber-optic lines <i>by ziu</i></p> <p>In the opinion of Jacek Niewęglowski, the Board Member of P4 (Play), at present 15-20% of mobile operators' base stations are connected with the use of fiber optic network. Over the next few years the share of such stations will increase to 30-50%. Orange Polska informed that in their case the share of such stations is 50% at present.</p> <p>In the opinion of Niewęglowski, investments into fiber-optic lines by such players as Orange, UPC and Netia point to the locations where demand for throughput will be growing. He thinks that over the next 10 years rural areas will become less populated while the number of inhabitants in highly urbanized areas will grow.</p>

Current report no. 32
October 13, 2016

Information on convening the Extraordinary General Meeting of Cyfrowy Polsat S.A. on November 10, 2016

The Management Board of Cyfrowy Polsat S.A. (the “**Company**”), acting pursuant to Article 399 § 1 in conjunction with Articles 4021 and 4022 of the Commercial Companies Code, hereby convenes the Extraordinary General Meeting of Cyfrowy Polsat S.A. to be held on November 10, 2016 at 12 p.m. at the Company’s headquarters in Warsaw, at Łubinowa 4a Street.

Agenda of the Extraordinary General Meeting:

1. Opening of the Extraordinary General Meeting.
2. Appointment of the Chairman of the Extraordinary General Meeting.
3. Validation of correctness of convening the Extraordinary General Meeting and its ability to adopt binding resolutions.
4. Appointment of the Ballot Committee.
5. Adoption of the agenda.
6. Adoption of a resolution on the merger of Cyfrowy Polsat S.A. with Netshare Sp. z o.o. seated in Warsaw.
7. Closing of the Extraordinary General Meeting.

The Management Board of the Company attaches to this current report:

1. the [notice](#) on convening the Extraordinary General Meeting for November 10, 2016, prepared pursuant to Article 4022 of the Code of Commercial Companies;
2. [draft resolutions](#) to be adopted at the Extraordinary General Meeting convened for November 10, 2016.
3. the [merger plan](#) of Cyfrowy Polsat S.A. and Netshare Sp. z o.o.

All information concerning the Extraordinary General Meeting is available on the website of the Company at <http://www.grupapolsat.pl/en> in section Corporate Governance, tab General Meetings – Materials.

Cyfrowy Polsat shares



Date	Maximum price (PLN)	Minium price (PLN)	Closing price (PLN)	Change (%)	Trade value (kPLN)
2016-10-10	25.03	24.33	24.40	0.00%	4 265
2016-10-11	24.40	24.02	24.12	-1.15%	12 808
2016-10-12	24.19	23.66	23.99	-0.54%	11 142
2016-10-13	24.07	23.65	23.80	-0.79%	10 190
2016-10-14	24.08	23.72	23.84	0.17%	4 418



Investor's calendar



October 26 – November 9, 2016	Closed period prior to the publication of Q3 2016 results
November 9, 2016	Quarterly report for Q3 2016
November 10, 2016	Extraordinary General Meeting
December 1 – 2, 2016	WOOD's Winter in Prague