



Cyfrowy Polsat IR Newsletter

30 July – 5 August 2018



Rpkom.pl
July 31, 2018

Orange Polska: Detached houses will pay PLN 14.99 more for FTTH

by Urszula Zielińska

The Spokesman of Orange Polska informed that starting July 26, 2018, the operator would add an amount of PLN 14.99 per month to the contracts for a fixed Fiber to the Home services (FTTH) which are executed in detached houses. An additional fee results from higher costs of construction and maintenance of the fiber optic line in detached houses as compared to the multi-family houses. Furthermore, the telecom declared that they would like about 10% of their new fiber optic investments to cover detached houses.

Analysts perceive this move as rational, taking into account the fact that customers in this segment often wait a very long time for a high quality fixed-line infrastructure.

Prices for subscribers vary also in the offers of the operator's competitor, Netia, which informs that it would announce a new offer for detached houses in the forthcoming days.

Also in the opinion of the Inea's CEO, differentiation of retail prices depending on the location makes sense, among others due to the high costs of occupying a right-of-way for infrastructure in the detached housing areas, however Inea is not differentiating prices of their offers.

Parkiet
August 3, 2018

UKE: PLN 1.73bn for reservation of 800 MHz frequency

by ZIU

The Office of Electronic Communications ("UKE") has prepared a draft reservation of 800 MHz frequency for Sferia, an indirect subsidiary of Cyfrowy Polsat. The price for a 15-year extension of the bandwidth reservation recommended by UKE is PLN 1.73bn.

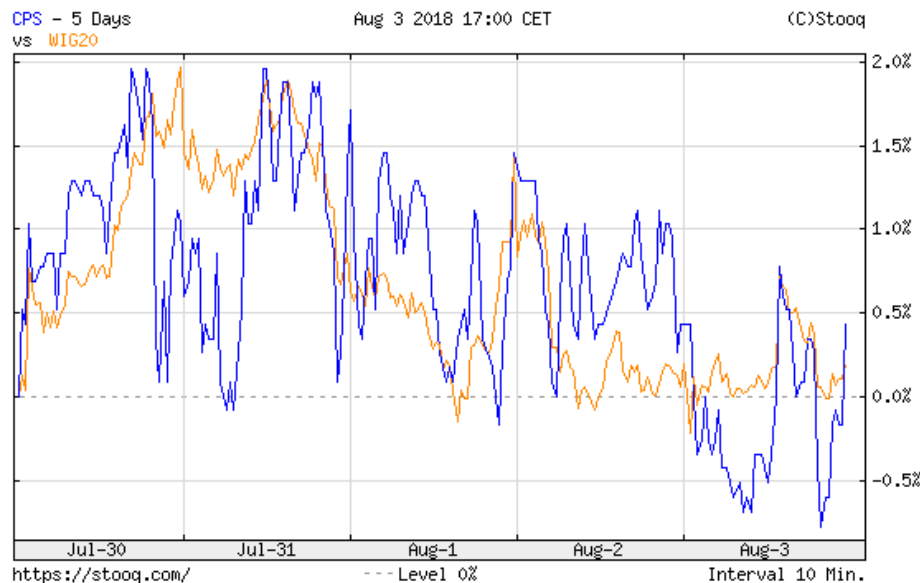
According to analysts, Cyfrowy Polsat will not opt to incur such a high expense, which is at the level of the half of annual EBITDA of the entire group.

The sector consultations of the draft reservation will end on August 31, 2018. If Sferia fails to collect the reservation, the bandwidth will return to the pool and UKE will be able to put it on sale again.

Cyfrowy Polsat shares



Date	Maximum price (PLN)	Minium price (PLN)	Closing price (PLN)	Change (%)	Turnover (mPLN)
2018-07-30	23.90	23.44	23.68	0.42	5.95
2018-07-31	23.90	23.40	23.76	0.34	6.95
2018-08-01	23.88	23.36	23.78	0.08	5.31
2018-08-02	23.78	23.42	23.54	-1.01	3.79
2018-08-03	23.70	23.26	23.54	0.00	5.71



Investor's calendar



9 – 23 August 2018	Closed period prior to the publication of H1 2018 results
23 August 2018	Consolidated semi-annual report for H1 2018
25 October – 8 November 2018	Closed period prior to the publication of Q3 2018 results
8 November 2018	Quarterly report for Q3 2018

