



Cyfrowy Polsat IR Newsletter

19 – 25 November 2018



N E T I A

Parkiet

19 November 2018

Regulatory rate cuts in H2 2019

by ZIU

Office of Electronic Communications will hold one more round of consultations regarding reduction of the rates for terminating calls in fixed-line networks, i.e. Fixed Termination Rates (FTR). This means that the new rates will take effect later than from January 2019, as originally planned. According to unofficial comments, the introduction of the new FTRs could be delayed to the second half of 2019, or even to 2020.

As originally planned, the new FTR rate was to amount 0.32 grosz (PLN 0.0032) per-minute (i.e. 85% less than today) for all fixed-line operators. Such a cut would reduce fixed-line operators' revenues from fixed-line termination of calls from around PLN 200 million to around PLN 32 million per year.

In addition, next year (from 15 May 2019) will see introduction of pricing caps for international voice calls and text messages within the European Union. The new regulations, found in the European Electronic Communications Code (EECC), provide for a rate of 19 eurocents per minute of a voice call and 6 eurocents per text message (plus VAT). EU Council's decision is required for the EECC to take effect. The decision is expected at the beginning of December 2018.

Money.pl

19 November 2018

Ministry of Digitization is finishing works on the 5G mega-law. The new law is intended to eliminate the "coverage gaps"

In November 2018, the Ministry of Digitization intends to carry out consultations of the amended act on supporting the development of telecommunication services and networks (the so-called Mega-Law). The amendments are intended to increase the attractiveness, for the operators, of the so-called "coverage gaps", i.e. the areas where there is no high speed Internet access now, or where Internet access is difficult, and make implementation of 5G networks easier in Poland.

The Ministry plans to regulate the fees charged for occupying a road lane for the purpose of constructing a telecommunication network. These fees are currently charged by local authorities. In addition, the Mega-Law is to commit the local authorities to plan the construction of telecommunication ductwork when building roads.

Rzeczpospolita
20 November 2018

Play has maintained the no.1 rank

by ZIU

As estimated by "Parkiet" daily, at the end of September 2018 the total number of active SIMs was 53.4 million in Poland (+200 thousand q/q). Play served 15.02 million SIMs (-11 thousand q/q), which gave it a 28.1% market share. Orange was second with 14.61 million SIMs (+ 160 thousand q/q) and market share of 27.3%. The third place, with the market share of around 23%, went to Cyfrowy Polsat Group which serves around 12.1 million SIMs. T-Mobile was fourth with market share of around 20%.

Telko.in
20 November 2018

UKE speaks about DSM and RLAH in the Parliament

by Marek Jaślan

The Parliament published the minutes of the meeting of the Digitization, Innovation and New Technologies Commission at which the Office of Electronic Communications provided the information on, among others, the work on the Digital Single Market (DSM).

The regulator presented the data related to Internet penetration. Best access to lines offering throughputs of at least 30 Mbps exists in Silesian voivodship (84%), with access to such links being poorest in Świętokrzyskie (Kielce) voivodship (42%). As regards the links offering highest data transfer rates (of at least 100 Mbps), the indicators for these provinces are respectively 65% and 27%. At the end of 2017, the mean value for Poland was 67% for the links with throughput of at least 30 Mbps and 51% for the links with throughput of at least 100 Mbps.

Sportowefakty.pl
22 November 2018

Robert Kubica comes back to Formula 1. When and where to watch F1 races?

by Bruno Szafer

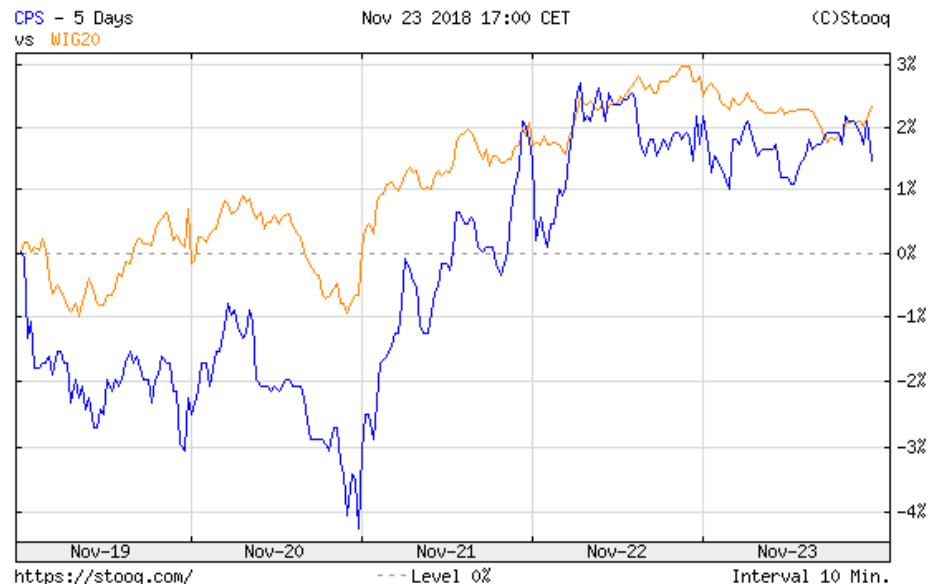
It has been officially confirmed that Robert Kubica is coming back to Formula 1 next season as a Williams driver.

The rights to broadcasting the Grand Prix F1 races are held by Eleven Sports. It is on the channels owned by this TV that viewers will be able to watch the training sessions, the qualifications and the races with the participation of Robert Kubica. Eleven Sports channels are also streamed live in the Internet.

Cyfrowy Polsat shares



Data	Maximum price (PLN)	Minium price (PLN)	Closing price (PLN)	Change (%)	Turnover (mPLN)
2018-11-19	22.30	21.40	21.68	- 1.90	16.92
2018-11-20	22.00	21.24	21.24	- 2.03	6.84
2018-11-21	22.70	21.38	22.58	6.31	10.75
2018-11-22	22.80	22.16	22.56	- 0.09	7.09
2018-11-23	22.66	22.36	22.50	- 0.27	6.81



Investor's calendar



27 – 28 November 2018	UBS, Global Emerging Markets One-on-One Conference, New York
4 – 5 December 2018	WOOD's Winter Wonderland – EME Conference in Prague
1 – 3 April 2018	Raiffeisen Centrobank's Investor Conference, Zürs 2019

