



Cyfrowy Polsat IR Newsletter

18 – 24 June 2018



Puls Biznesu
18 June 2018

T-Mobile saved PLN 4.5m

by Jarosław Królak

The Court of Competition and Consumer Protection revoked the decision of the President of Competition and Consumer Protection Office (UOKiK) of 2015, stating that the operator violated the collective consumer interests and cancelled a fine in the amount of PLN 4.5m. The case started in 2014, when UOKiK initiated the proceedings against T-Mobile.

Customers complained against increase of the monthly access fee by PLN 5 by the Company. The Operator notified the subscribers about this change but did not apply to them for submitting of the agreement termination notice if they refuse to accept the new terms. President of UOKiK decided that the contents of the Company's agreement with its customers did not give any ground for such an increase of the monthly access fee, because it did not include appropriate amendment clauses.

The ruling is not final and UOKiK has the right to file an appeal to the Court of Appeal.

Rzeczpospolita
19 June 2018

Orange and mBank getting a divorce

by Urszula Zielińska

Orange Polska and mBank announced on Monday that they will end the four-year cooperation in the mobile banking project at the end of this year.

Telecom assured that the separation was its own initiative, because it decided to run the mobile banking business in a different way. According to the announcement of the Company, "the Management Board is working on the new business model in this area which would best suit the customers' needs and will contribute to value creation for Orange Polska. A new business model will be supported by the competence and experience of Orange Group".

Orange Finance has over 430 thousand customers. According to Krzysztof Olszewski, spokesman of mBank, all application functions remain unchanged, and in the end accounts, deposits and credits of active customers will be transferred to the main platform of mBank.

Rzeczpospolita
20 June 2018

Tight link of the school Internet. Operators compete against time

by Urszula Zielińska

Digitization of schools is one of the important terms of agreements concluded by telecommunication companies with the Digital Poland Projects Center for subsidies to the construction of broadband Internet access from Digital Poland Programme. According to the current position of the so-called audit institution, the EU rules are either/or system and they leave no choice to the organizer of the contest: a company which fails to meet the terms must face a possibility of losing the subsidy.

Meanwhile, Orange Polska, which undertook to deliver the fast Internet to the biggest number of schools, connected the first four schools last week. According to the terms of the Digital Poland Operational Programme, Orange Polska should connect to the NGA network ca. 3000 schools, out of which 80% should be connected by 22 August 2018. The deadline for the remaining schools is 22 February 2019.

Telecom declares that it makes all efforts to meet the deadline, but it faces difficulties in execution of the investment. They result, among others, from a need of making time consuming arrangements with the owners of the land through which an Internet link will pass. Furthermore, an enormous demand created by the investments co-financed by the EU, as well as fiber-optic investments of all operators, resulted in a shortage of qualified construction crews and difficulties with ensuring appropriate equipment.

Rzeczpospolita
21 June 2018

Annual balance of the roaming regulations

by Urszula Zielińska

The Office of Electronic Communications (UKE) presented a report summarizing the year of RLAH, which indicated that, within 12 months since the introduction of the roam like at home rule, the Polish mobile operators have lost PLN 350m. According to the operators' estimates, the negative impact of RLAH in the second half of 2017 and in the Q1 2018 should be estimated at PLN 530m in total. The difference between the figures given by telecoms and UKE results from the fact, that the Office of Electronic Communications also took into account the revenue generated by foreign tourists travelling across Poland (the so-called passive roaming). UKE emphasized in the report that the Polish subscribers used roaming services in the countries belonging to the European Economic Area even as much as eight times more than visitors from EEA in Poland.

According to the UKE's Report, as a result of introduction of RLAH, the percentage of telecom customers using roaming services has increased (from 73.5% to 88.6%), along with the use of services while travelling abroad. The number of minutes of voice calls made while travelling abroad increased from 116m to 375m per month. We are also much more frequently answering calls in roaming (up from 245m to 418m of minutes of calls), sending SMSs (up from 63m to 148m), but the biggest revolution brought by RLAH is the utilization of the Mobile Internet Access. In the first effective month of RLAH, the subscribers staying in EU used 1.73bn Megabytes, that is nearly 16 times more than in the corresponding month of 2016.

Rp.pl
21 June 2018

Russia blocks the Polish 5G

by Anna Słojewska

The Polish government seeks the Brussels' support in negotiations with the Kremlin regarding the fifth generation of mobile telephony network.

On the international forum, Russia promised to release the spectrum required for implementation of this most advanced communication technology, which allows for sending big data packs, practically without any delays. But in practice, Russia does not want to do this, which means that there would be interferences in the Polish 5G network within the radius of as many as 300 km from the border.

Negotiations with Russia are urgent, because according to the Brussels' plan, by 2020 at least one big city in each EU member state should be covered by 5G network, and by 2025 this should apply to all big cities and main communication routes.

Press release
12 June 2018

Over 600 Mbps in LTE Plus Advanced network!

Tests with the use of state-of-the-art smartphones and Nokia AirScale platform.

Aggregation of 55 MHz of spectrum in four frequency bands along with 256 QAM modulation and MIMO 4x4 technology

Cyfrowy Polsat Group has implemented further LTE Advanced solutions. Four frequency bands have been combined in Białystok, leading to aggregation of as much as 55 MHz of spectrum, which is currently the widest data transmission channel using LTE Advanced technology that is available in Poland! Together with the 256 QAM modulation and MIMO 4x4 technology implemented in the 2600 MHz frequency band, the new solution has enabled data transfer rates of more than 600 Mbps to be achieved while downloading data in the LTE Plus Advanced commercial network. The tests were performed with the use of the latest Huawei smartphones and Samsung while exploiting the advantages offered by the Nokia AirScale platform.

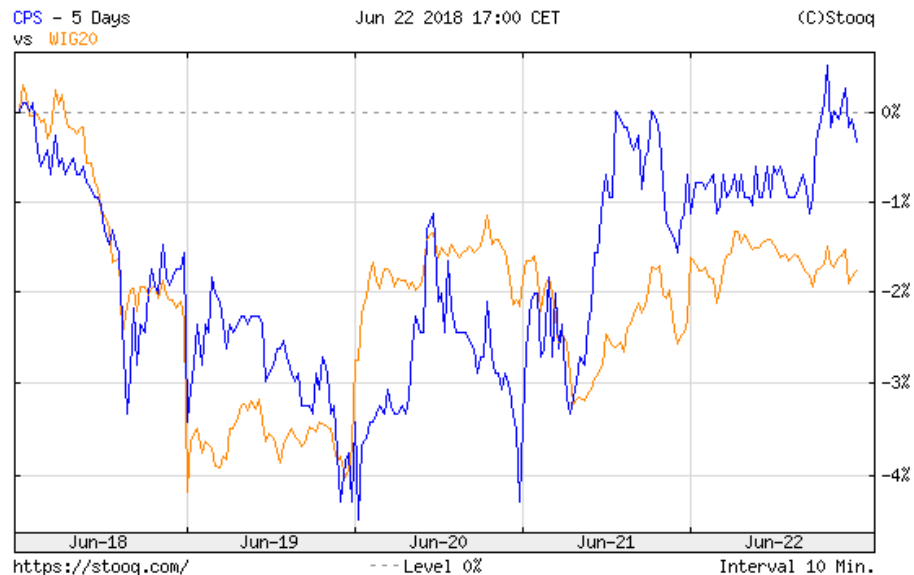
While working together with Nokia, Cyfrowy Polsat Group has embarked on a project of mass-scale upgrading of the radio network to the latest generation Nokia AirScale platform, which will enable the operator to implement 5G technology in the future. The AirScale platform supports all mobile technologies that are currently used by the Group and offers electrical power savings of up to 60%.

[Read more>>](#)

Cyfrowy Polsat shares



Date	Maximum price (PLN)	Minium price (PLN)	Closing price (PLN)	Change (%)	Turnover (mPLN)
2018-06-18	22.90	22.00	22.40	-1.67	17.08
2018-06-19	22.36	21.62	21.78	-2.77	25.83
2018-06-20	22.62	21.66	21.78	0.00	24.17
2018-06-21	22.78	21.90	22.60	3.76	23.13
2018-06-22	22.88	22.42	22.68	0.35	22.39



Investor's calendar



28 June 2018	Annual General Meeting
9 – 23 August 2018	Closed period prior to the publication of H1 2018 results
23 August 2018	Consolidated semi-annual report for H1 2018
25 October – 8 November 2018	Closed period prior to the publication of Q3 2018 results
8 November 2018	Quarterly report for Q3 2018