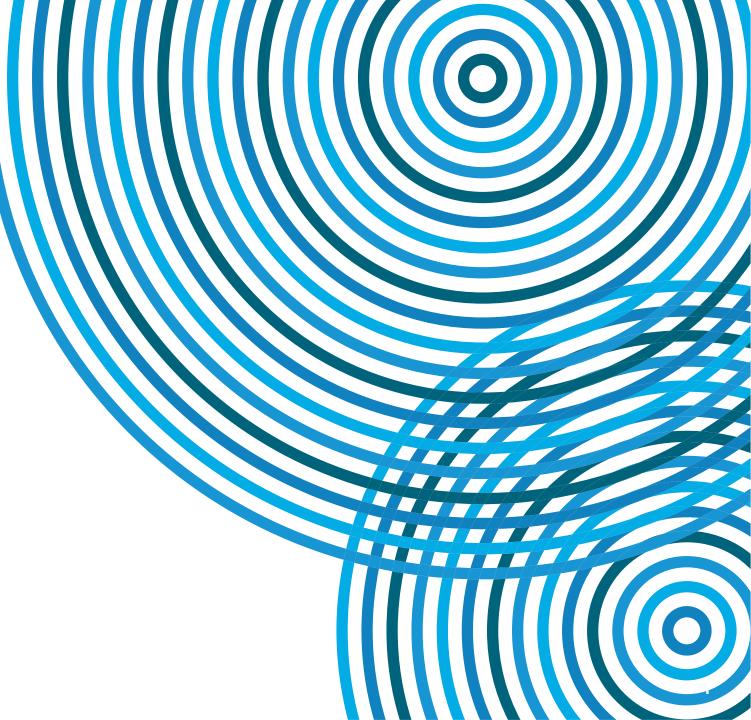
9 June 2025

IR Newsletter 21/2025





Telko.in, 30 May 2025

by Marek Jaślan

The data center market in Poland is accelerating and becoming increasingly competitive

According to the latest report by Audytel, Poland is the leader in Central and Eastern Europe in terms of the number of data center (DC) facilities and ranks 6th in Europe, with a market share of approximately 5%. The DC market in Poland is growing dynamically, with an expected annual growth rate of several percent. Audytel's report indicates that the total commercial DC area in Poland has exceeded 119 thous. m², with an additional 50 thous. m² under construction. Investments are being made by both global players such as Vantage, EdgeConneX, and Data4, as well as local entities and public administration.

The majority of DC facilities are located in Warsaw, as well as in Krakow, Wroclaw, and Poznan. The public administration is implementing the National Data Processing Center (KCPD) project, which aims to enhance digital resilience and data security. The market growth is accompanied by infrastructural and regulatory challenges, including the availability of cheap energy and ESG requirements. EU regulations such as CSRD, DORA, NIS2 and EED will have a significant impact on the DC sector in Poland.

Netia (Polsat Plus Group) ranks among the top companies with the largest colocation space in Poland, alongside companies like Atman, T-Mobile, and Polcom.



IR Newsletter 21/2025

Telko.in, 4 June 2025

by s.k.

New services from Plus: "Internet Protection" in 3 variants and additional eSIM

Plus (Polsat Plus Group) has introduced new services aimed at enhancing cybersecurity and digital comfort for users: "Internet Protection" in three variants and an additional eSIM card.

The "Internet Protection" service offers three packages:

- Ultra: Protects 5 devices and 5 email addresses, includes access to a Cyber Advisor, costs from 15 PLN/month.
- **Premium**: Protects 3 devices and 3 email addresses, costs from 10 PLN/month.
- **Standard**: Provides automatic network protection, costs from 5 PLN/month.

All packages block websites containing malware, protect against phishing and data theft. The Premium and Ultra packages monitor user identity for data leaks on the dark web, offer a Password Vault, and Family Rules to protect children from harmful content. The Ultra package includes Cyber Advisor support.

The additional eSIM card, a digital copy of the physical SIM card, costs 10 PLN/month. Available on Android devices, it allows up to 5 virtual duplicates for one phone number.

The new "Internet Protection" and eSIM services complement Plus's bundled service offerings.



Interia Wydarzenia, 5 June 2025

Polsat-Interia Group leads the Internet

In May, Polsat-Interia Group reached 21.49 million users (RU), becoming the leading Internet publisher in Poland during the crucial period of the presidential campaign. According to Mediapanel's research, the portal and services of Polsat Plus Group were valued for their reliable and objective reporting. On the mobile platform, Polsat-Interia Group achieved 20.49 million RU, marking the best result in history.

Interia Wydarzenia (news service) attracted 8.07 million RU, while Pomponik.pl, dominating the "Gossip, Celebrity Life" category, reached 6.57 million RU. Deccoria.pl, the leader in the "Interior and Garden" category, recorded 2.94 million RU. Polsat-Interia Group maintains its leadership among weather services, attracting 9.49 million RU in May. In the "Science and Technology" category, Interia Geekweek, Zielona Interia, and Antyweb.pl achieved a combined reach of 6.63 million RU.

Polsat-Interia Group has been the market leader in Poland for four consecutive months (February-May).





Money.pl, 6 June 2025 Prepared by Przemysław Ciszak

Vectra to sell shares in subsidiary Elsat to Polski Światłowód Otwarty

Vectra has announced the sale of 100% of its shares in its subsidiary Elsat to Polski Światłowód Otwarty (PŚO), a joint venture between P4 and the Infravia fund. Elsat manages local broadband infrastructure in cities where PŚO operates. The transaction includes a network reaching approximately 2.3 million households, primarily using HFC and FTTH technology, and requires approval from relevant regulatory authorities.

The sale of Elsat will allow Vectra to separate its retail operations from telecommunications infrastructure management, enabling infrastructure sharing among various operators.

Tomasz Żurański, a member of the Supervisory Board of Vectra S.A., emphasized that the transaction will facilitate the further development of high-quality telecommunications infrastructure, already utilized by Play, T-Mobile, and Polkomtel. The proceeds from the sale will be allocated to infrastructure modernization and expansion, both organically and through acquisitions.



PAP Biznes, 6 June 2025

by cb/ osz/

PŚO signs preliminary agreement to acquire 100% of Elsat, Vectra's subsidiary

Polski Światłowód Otwarty (PŚO) has signed a preliminary agreement to acquire 100% of the shares in Elsat, a subsidiary of Vectra. This transaction will expand PŚO's network coverage by approximately 670,000 households in over 80 cities. The completion of the agreement is subject to approval by the Office of Competition and Consumer Protection (UOKiK).

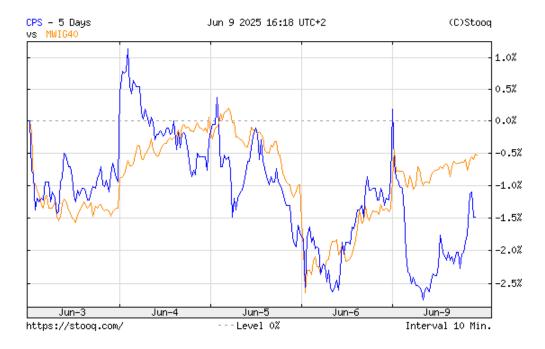
PŚO plans to modernize the network, migrate from GPON to XGS-PON, and expand FTTH coverage, offering speeds up to 8 Gb/s. PŚO operates in an open and wholesale model and will extend this model to Elsat's infrastructure, allowing new operators to enter local markets.

The transaction aligns with the European trend of functional separation in telecommunications to improve network efficiency and eliminate infrastructure duplication. PŚO's network currently covers 4.1 million households in Poland, and with this acquisition, it is approaching its goal of reaching 6 million households. PŚO currently collaborates with operators such as Play, T-Mobile, Netia, Plus, and Orange.



Cyfrowy Polsat shares

Date	Maximum price (PLN)	Minimum price (PLN)	Closing price (PLN)	Change (%)	Turnover (mPLN)
2025-06-02	16.98	16.27	16.64	- 0.33	17.11
2025-06-03	16.77	16.41	16.52	- 0.78	6.05
2025-06-04	16.93	16.52	16.66	0.85	7.80
2025-06-05	16.82	16.38	16.42	- 1.41	6.68
2025-06-06	16.61	16.25	16.56	0.85	7.10







(7)

Investor's calendar

Date	Event		
16 June 2025	2025 Santander Poland Conference, Warszawa		
26 June 2025	Annual General Meeting more>>		
13 – 27 August 2025	Closed period prior to the publication of H1 2025 results		
27 August 2025	Consolidated semi-annual report for the 1 st half of 2025		
8-9 September 2025	22 nd Annual Emerging Europe Investment Conference – Pekao, Warszawa		
5 – 19 November 2025	Closed period prior to the publication of Q3 2025 results		
19 November 2025	Quarterly report for Q3 2025		

