

30 December 2024

# IR Newsletter 45/2024



# Press review

**Biznes.rp.pl, 18 December 2024**

*by Urszula Zielińska*

## Wholesale fibre network for sale

The Polish telecoms market could experience consolidation of large wholesale fibre networks in 2025, aided by interest rate cuts. Infracapital, a UK-based fund, is looking for an investor for Nexera, a fibre network operator in which it invested in 2017.

Nexera, despite not being profitable in 2023, is rapidly increasing revenues. With EU funding and its own resources, as well as acquisitions of smaller players, it has built an infrastructure reaching several hundred thousand households. Today, its 'multi-fibre' network covers 755,000 households, of which 233,000 use Nexera's infrastructure through other operators.

# Press review

**Bankier.pl, 18 December 2024**

*by mick/ mmu/ lm/*

## Not only TVN and Polsat. The government expands the list of protected companies

Prime Minister Donald Tusk announced that Cyfrowy Polsat, Telewizja Polsat, TVN, T Mobile, P4 (Play network operator), and WB Electronics have been added to the list of entities subject to protection. This means that their acquisition or purchase requires government approval. This list, aimed at protecting companies crucial to state security, includes such companies as Tauron, Orlen, Emitel, and Grupa Azoty. The new regulations will come into force on January 1, 2025. In total, the list includes 23 companies, and the changes are intended to ensure state security.

**Telko.in, 19 December 2024**

*by Łukasz Dec*

## Orange announces the acquisition of three ISPs

Orange Polska has finalized the acquisition of three local telecommunications operators: ITV Media, Mobico, and Wawtel. ITV Media, a fiber optic internet provider, operates in the Łódź and Masovian Voivodeships, serving towns such as Łowicz, Skierniewice, and Płock. Mobico, formerly known as Radio-Net, operates in Łowicz and collaborates with ITV Media. Wawtel operates in several municipalities in the eastern part of Warsaw. In 2023, Wawtel achieved revenues of PLN 5.6 million and a net profit of PLN 1.7 million, ITV Media had revenues of PLN 16.2 million and a net profit of PLN 230,000, and Mobico had revenues of PLN 550,000 and a net profit of PLN 543,000. As part of these transactions, Orange acquired an optical network covering 105,000 households, which will allow for the expansion of internet services in these regions.



# Press review

**Telko.in, 23 December 2024**

*by Łukasz Dec*

## Netia will start selling in the PŚO network

Polsat Plus Group plans to start selling services in the wholesale network of Polish Open Fiber (Play Group) at the beginning of the first quarter of next year, and in the second quarter in the Orange Polska network. Netia will be the technical gateway to PŚO services, selling services under its own brand and Plus, with a priority on the Plus brand. In July 2024, Polsat Plus Group increased its reach by 2.1 million addresses thanks to PŚO, which currently has 4 million lines, including 720,000 FTTH. Polsat Plus Group wants to use both wholesale access technologies, but the priority will be the sale of optical access, which is characterized by higher quality and lower failure rate.

**Inwestycje.pl, 24 December 2024**

*by Bartłomiej Supernak*

## P4 has signed an agreement regarding the second bond issuance program worth up to PLN 3 billion

P4 has signed an agreement with Santander Bank Polska, PKO Bank Polski, and Bank Pekao to establish a three-year bond issuance program worth up to PLN 3 billion. The bonds will be unsecured, denominated in Polish zloty, with maturities ranging from 1 to 10 years. As part of the program, Play may decide to issue green bonds in accordance with the Iliad Group's Green Financing Framework, and the value and type of bonds will be determined at each issuance.

# Recent events

Press release, 19 December 2024

## National handball returns to Polsat Television

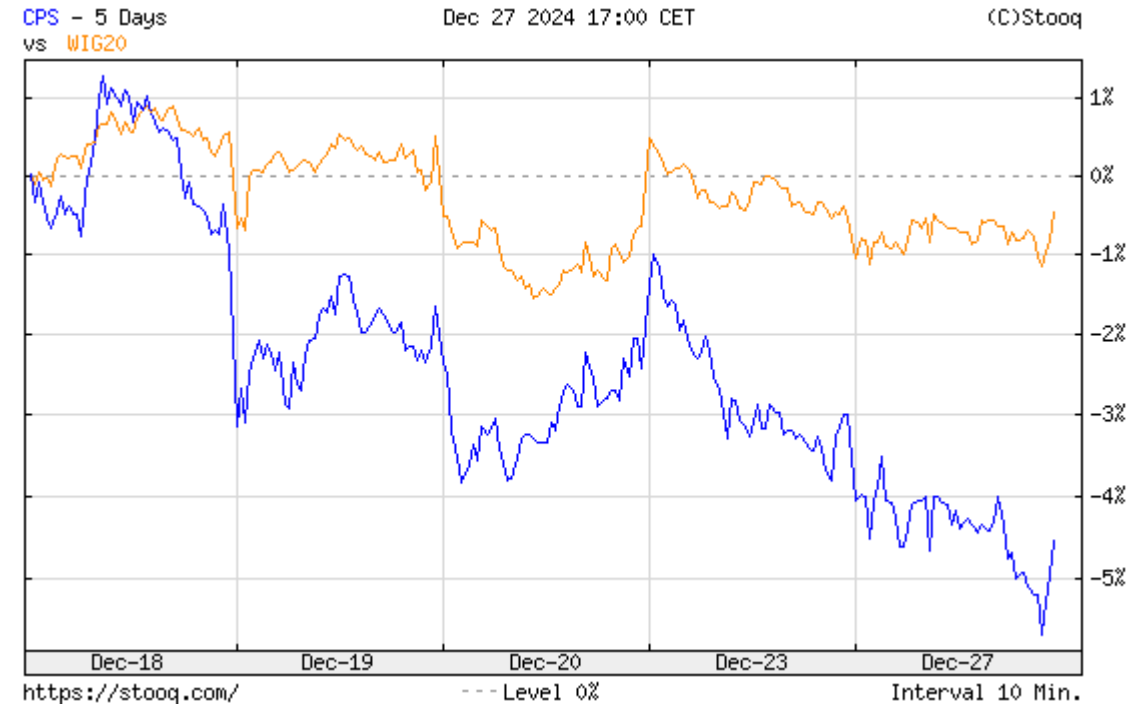
**Telewizja Polsat and the Handball Association of Poland have signed a multi-year agreement for the broadcast of matches of the Polish Women's and Men's National Teams, the ORLEN Cup of Poland for handball players and handball players and the ORLEN Summer Superliga tournament in beach handball for ladies and gentlemen. This is yet another installment of Telewizja Polsat's growing commitment to the development of domestic sport and, at the same time, the consolidation of the broadcaster's widest range of sports broadcasts on the Polish market.**

Handball is one of the most important sports in Polsat Television's offering, both historically and in terms of the number of broadcasts. It was on Polsat's sports channels that Polish fans watched, among other things, the legendary Bogdan Wenta team's runner-up finish at the 2007 World Championships, the first-ever medal for the Kielce club in the 2013 EHF Champions League, and the 2016 EHF European Championships, the first to be organized in our country. From a sporting perspective, one of the architects of those successes was Sławomir Szmaj. The charismatic goalkeeper, now the president of the Polish Handball Association, announced a new agreement on December 18, 2024, together with Polsat Television's sports director, Marian Kmita, covering broadcasts of, among others, the Polish senior men's and women's national teams' matches. Both signatories of this agreement hope that through their joint efforts, Polish handball will achieve further great triumphs in the coming years.

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# Cyfrowy Polsat shares

Date	Maximum price (PLN)	Minimum price (PLN)	Closing price (PLN)	Change (%)	Turnover (mPLN)
2024-12-16	15.46	15.07	15.38	1.75	22.14
2024-12-17	15.36	14.75	14.91	- 3.09	21.86
2024-12-18	15.01	14.60	14.65	- 1.71	6.98
2024-12-19	14.64	14.11	14.55	- 0.72	14.99
2024-12-20	14.56	14.20	14.44	- 0.79	20.56
2024-12-23	14.67	14.23	14.35	- 0.59	9.18
2024-12-27	14.30	13.95	14.12	- 1.60	6.31
2024-12-30	14.11	13.88	13.88	- 1.70	0.59





MERRY CHRISTMAS  
AND HAPPY NEW YEAR!

