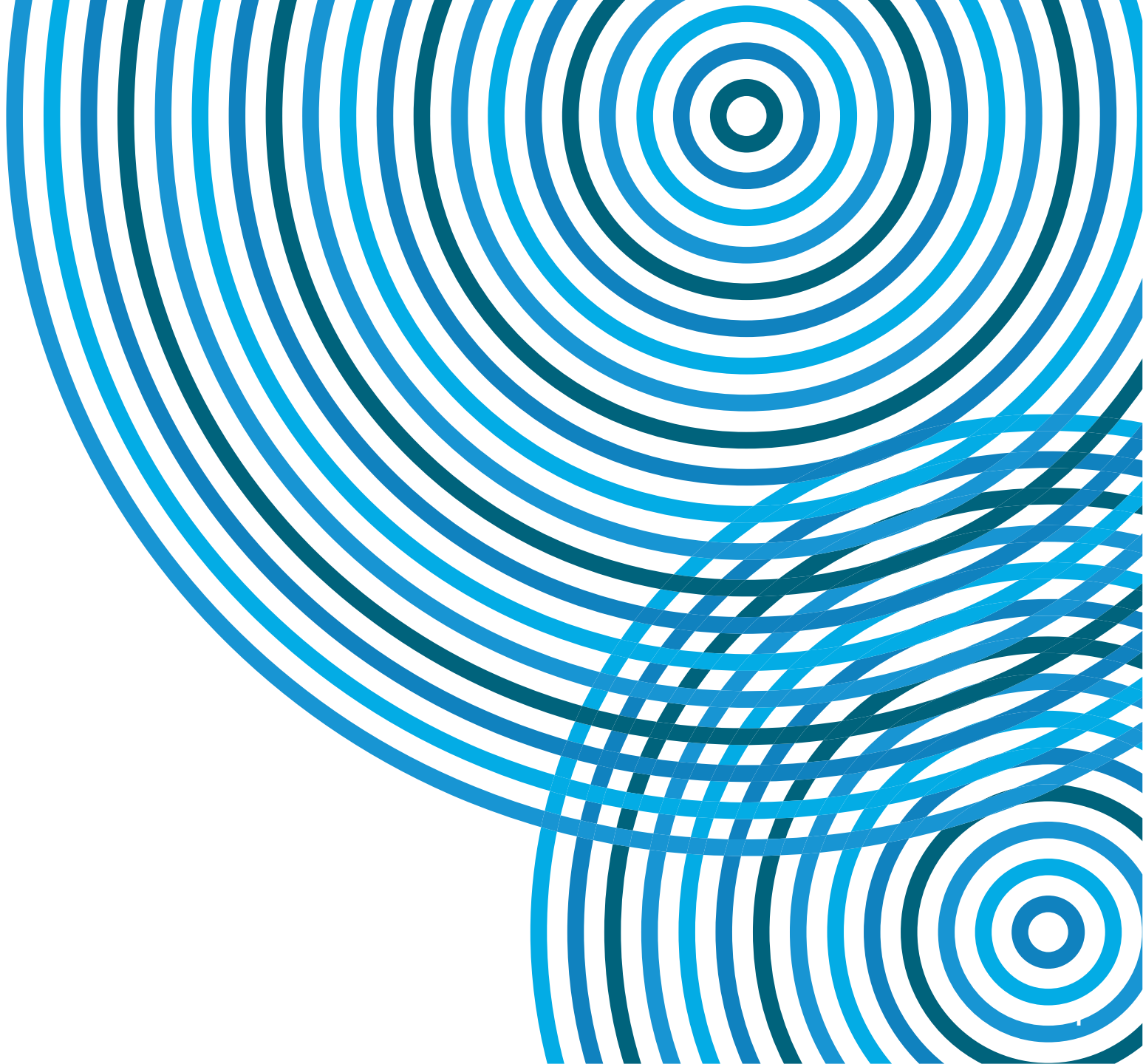


21 October 2024

IR Newsletter 36/2024



Press review

PAP Biznes, 14 October 2024

by Piotr Rożek

Orange Polska wants to expand its 5G and fiber-optic networks for around PLN 1 bn (an interview)

Orange's priorities in Poland include expansion of the 5G network and roll-out of fiber-optic networks as part of a projects which are co-financed by the EU.

"We want spend a total of around PLN 1 billion in the years 2024-2026 for financing the roll-out of the 5G network and modernization of our radio access network, with most of this amount being spent in the years 2024-25," says Jacek Kunicki, a member of Orange Polska management board.

Orange Polska is waiting for the 700 MHz and 800 MHz spectrum auction. *"We have just learned the initial prices proposed by UKE for respective spectrum blocks, and the prices are very high. From the point of view of capital expenditures, the higher the price for the spectrum, the less money to be spent for network roll-out by operators,"* said Kunicki.

Orange Polska is also intensively preparing for implementing the 5G network in the stand-alone option.

Press review

Parkiet, 17 October 2024

by Urszula Zielińska

Zygmunt Solorz's group with a new risk but with higher profits

Zygmunt Solorz (the majority shareholder of Polsat Plus Group) and his children are waiting for a court's decision regarding the further course of events in the succession dispute. In the opinion of analysts, their dispute creates additional risk for the minority shareholders of Cyfrowy Polsat and ZE PAK. However, the valuations of these companies are governed by fundamentals.

Cyfrowy Polsat's Management Board assures that the Group's operational and financial situation is stable.

"Conflict between shareholders is an additional risk, both from the point of view of market perception, corporate governance, as well as a potential operational risk, assuming that the dispute regarding the control over the foundations which hold controlling stakes in Cyfrowy Polsat may affect the process of strategic decision-making," says Piotr Raciborski, a Wood&Company analyst.

"We actually do not know what is the reason of discord between Zygmunt Solorz and his children. Is it only the emotions or disagreement regarding the method of management, or is it maybe a disagreement regarding the strategy of the group's development? My base scenario of how the dispute will end is such that the sons and the daughter become the only heirs. Zygmunt Solorz has accustomed the market, including the minority shareholders, to such a vision by bringing his sons on board of the companies and by giving them managerial positions," says Konrad Książkowski, Executive Director of Haitong Bank's M&A department.

Maciej Bobrowski, a DM BDM analyst, has upgraded his forecasts for the company. *"Our current simulation of adjusted EBITDA for the second half of the year is higher as compared to the assumptions found in our previous analytical report [dated 22 July],"* says Bobrowski. He estimates that the YoY result can be by nearly 10% higher in Q3 and by as much as 21% higher in Q4. *"Thus, we assume that Cyfrowy Polsat's adjusted EBITDA for the whole of 2024 could be close to PLN 3.29 bn, which will mean improvement by 9.2%, as compared to 2023,"* notes Bobrowski. It is a better result than expected by the company's management board (a repeat of the result from 2023).

Press review

Rzeczpospolita, 18 October 2024

by Urszula Zielińska

Orange maintained its results

In Q3 2024 Orange Polska posted results which are similar to the ones from the analogous period of 2023, as can be concluded from the brokerage house forecasts gathered by “Parkiet” daily. Revenues were PLN 3.11 bn (down by 0.03%), EBITDA was PLN 844 mn (up by 0.3%), operating profit amounted to PLN 367 mn (down by 2.6%) while net profit was PLN 242 mn (growth by more than 2%).

According to BDM brokerage house, in the case of Polsat Plus Group Q3 was much better than the analogous period of last year. As result, the brokerage house increased its profit forecasts for the group.

“As we indicated in our earlier comments, we maintain our thesis that Orange has exhausted its potential to stand out positively in terms of its results in the telecom segment on WSE in the latter part of 2024. Our assumptions for the second half of the year demonstrate that in terms of year-on-year bottom line dynamics it is Cyfrowy Polsat who should stand out on the market. Our current simulation for Q3 2024 means reduction of our earlier expectations concerning Orange Polska and at the same time increase of the forecasts for Cyfrowy Polsat,” says Maciej Bobrowski, a BDM analyst.

Telecoms are exploiting the growing dependence of the economy on telecommunication services, which enables them to increase the subscription prices with a minimal loss of customer base. The fact that the prices of telecommunication services in Poland are growing is shown by Central Statistical Office’s (GUS) data. In September users were paying by 2.7% more than last December and by 1.1% more than this August. The telecommunication equipment was becoming less expensive on the other hand, which could theoretically affect the telecom’s revenues on that account. Theoretically because Q3 includes the back-to-school time when parents are buying their children’s first laptops while new smartphones are being added to the telecom operators’ offers.

Press review

Press.pl, 18 October 2024

by KOZ

Disney+ started offering two packages in Poland. For PLN 29.99 and for PLN 49.99

Disney+ has introduced modifications to its subscription offer in Poland by offering two new packages: **Standard** for PLN 29.99 and **Premium** for PLN 49.99. The existing plan for PLN 37.99, which enabled use of the service on four devices simultaneously as well 4K quality and Dolby Atmos sound, has been replaced by the Premium plan. The Standard package offers access to content without 4K and Dolby Atmos, and on maximum two devices simultaneously.

Satkurier.pl, 15 October 2024

by Anita Kaźmierska

Which Disney+ subscription plan for Polsat Box subscribers?

Starting from 10 November 2024 Polsat Box subscribers who have Disney+ contracts for a defined period of time will gain access to the Premium plan at no additional cost, which means access to the content in 4K UHD HDR quality and 4 simultaneous streams. However, in the case of a Disney+ service which is offered for undefined period of time, or in the case of one which becomes a service offered for undefined period of time, a Polsat Box subscriber will be offered access to the Standard plan (max. Full HD 1080p and 2 simultaneous streams), however such a subscriber will be able to enjoy the Premium plan on promotional terms up until 31 January 2025.

The subscribers who bought access to Disney+ at the old price of PLN 37.99, while their Disney+ access service will become a service offered for undefined period of time after 31 January 2025, will be offered access to Disney+ at a reduced price of PLN 29.99 (with the Standard plan offered from the new billing period).



Recent events

Statement, 14 October 2024

Statement of Cyfrowy Polsat regarding media reports on the financial situation of the Company

Cyfrowy Polsat and its capital group are operating stably, according to plan and in a normal operational mode. The situation reported in the media in recent weeks has no impact on the operational and financial activities of the Company and the Group.

The Group's financial position is stable, and it consistently executes its strategy while meeting its obligations to financial institutions and bondholders on time.

The Group's position with respect to its financial covenants is secure. Doubts raised by the media about risks arising from the financing documentation are unfounded.

Bank loans are repaid in instalments and have a final maturity date of 2028, while the bonds issued by the Company mature in 2030. Information on the Group's debt, its structure and maturity is presented to investors and the public in quarterly reports available on the Group's website.

Cyfrowy Polsat, listed on the Warsaw Stock Exchange since 2008, regularly publishes detailed financial reports and presentations, which are made available to the public on a quarterly basis. The Company has been operating in the Polish market for 30 years, fulfilling its obligations to citizens, the State and business partners. It is one of the most reliable partners of both Polish and foreign financial institutions.

We constantly monitor publications that may be detrimental to the Company and Polsat Plus Group, especially those that, in our opinion, are unreliable and undermine the financial or business credibility of the Group. We urge journalists to carefully verify their sources in order to avoid situations that may lead to a breach of journalistic professionalism.

Polsat Plus Group is considering taking legal action against individuals and media responsible for the dissemination of information that is untrue, unreliable and damaging to the Group's image and credibility. This includes against individuals who could act to the detriment of the Group by disclosing confidential internal data to which they had access while working for the Group.



Recent events

Current report 21 /2024, 18 October 2024

List of Notification letter obtained from shareholder Reddev Investments Limited

The Management Board of Cyfrowy Polsat S.A. (the “**Company**”) hereby informs that on 17 October 2024 the Company received a notification letter from a shareholder of the Company – Reddev Investments Limited, with its registered office in Limassol, Cyprus (“**Reddev**”), informing that Reddev had been served with temporary injunctions obtained *ex parte* by advocates acting for Piotr Źak, Alexandra Źak and Tobias Solorz. Concurrently, the notification states that the temporary injunctions have no force or effect in Poland and do not affect or in any way alter the ownership or management of the Company and they do not in any way affect the day-to-day operational activities of the Company or its subsidiaries.

The received notification letter is attached to this current report.

Attachment: [Notification letter from Reddev Investments Limited \(.pdf\)](#)

Cyfrowy Polsat shares

Date	Maximum price (PLN)	Minimum price (PLN)	Closing price (PLN)	Change (%)	Turnover (mPLN)
2024-10-14	12.02	11.70	11.76	-1.88%	6.75
2024-10-15	12.00	11.77	11.96	1.70%	8.41
2024-10-16	12.42	11.81	12.42	3.85%	14.35
2024-10-17	12.75	12.16	12.28	-1.09%	14.37
2024-10-18	12.50	12.17	12.19	-0.77%	5.50



Investor's calendar

Date

Event

6 – 20 November 2024

Closed period prior to the publication of Q3 2024 results

20 November 2024

Quarterly report for Q3 2024

5 – 6 December 2024

WOOD's Winter Wonderland EME Conference, Prague