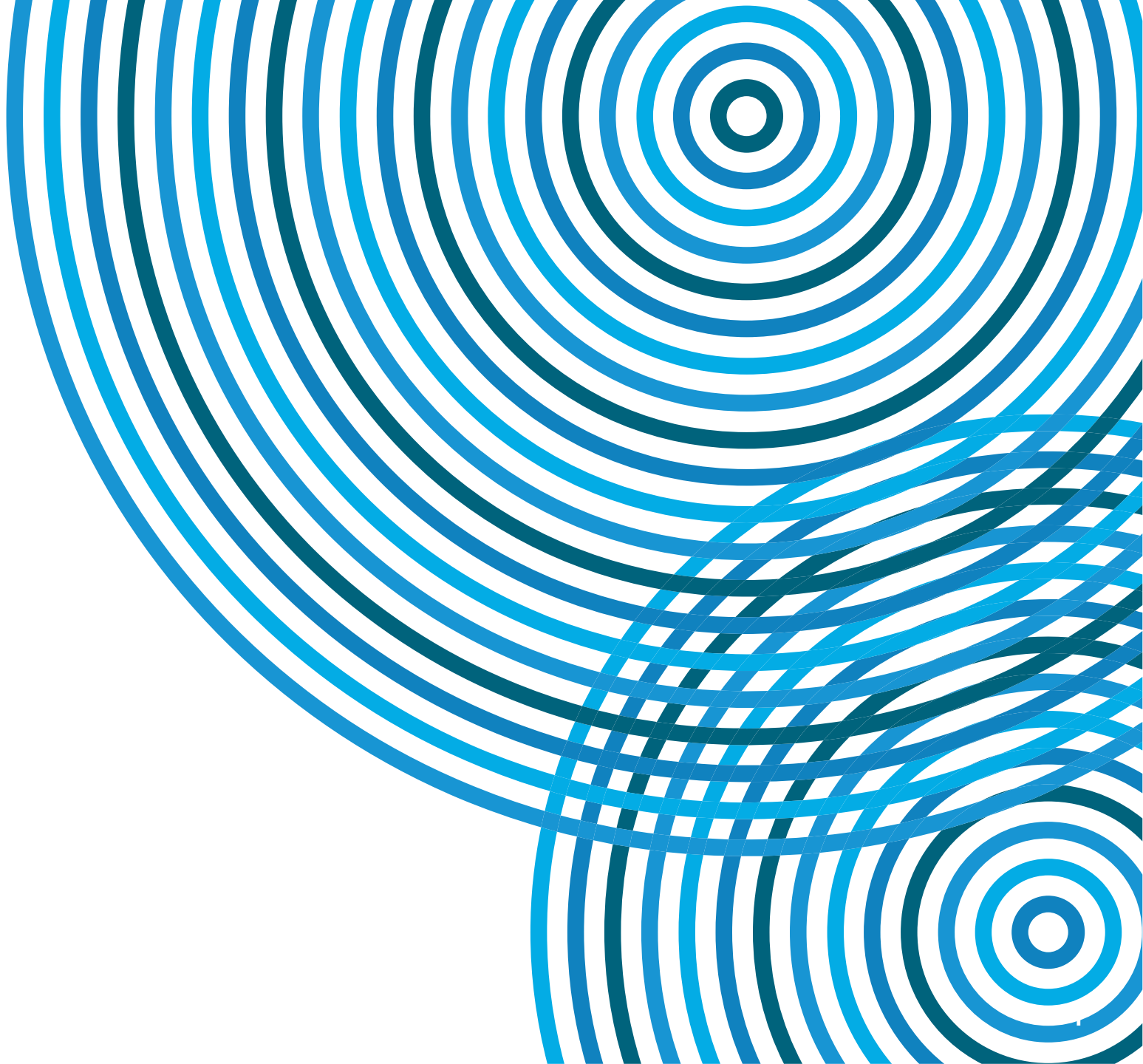


27 May 2024

# IR Newsletter 19/2024



# Press review

**Wirtualnemedia.pl, 22 May 2024**

*by Tomasz Wojtas*

## **Electricity begins to drive Cyfrowy Polsat's results. PLN 110 million more in net profit**

In the first quarter of this year, Polsat Plus Group reported a 6.4% increase in revenues, with a net profit of PLN 184.3 million, compared to PLN 71 million in the same period last year.

The most important source of revenue growth was energy sales of PLN 281.9 million. This business segment emerged after the acquisition of an additional 10.1% stake in PAK-Polska Czysta Energia last July. The Group's projects include wind power and hydrogen vehicles and fuels.

# Press review

**PAP Biznes, 23 May 2024**

*by epo/gor/*

## Cyfrowy Polsat sees declines in telecommunications segment slowing down

During a press conference on the results of the first quarter of this year, Katarzyna Ostap-Tomann, member of Cyfrowy Polsat's Management Board for Finance, said that the declines in the telecommunications segment have slowed down, which she believes provides a good basis for even better results in the future.

The residential and business telecommunications services segment generated in the first quarter of 2024. PLN 2,576 million in revenue (-4% y-o-y) and PLN 634 million in EBITDA, excluding gain on disposal of assets (-4%). The group also reported PLN 164 million in revenue from Polkomtel's sale of some IPv4 addresses.

# Press review

**PAP Biznes, 23 May 2024**

*by seb/gor/*

## Cyfrowy Polsat plans to allocate profit for '23 to supplementary capital

The Management Board of Cyfrowy Polsat has announced that it plans to present a resolution to the General Meeting of Shareholders to allocate the entire net profit for 2023 - in the amount of PLN 639.5 million - to reserve capital.

The decision is due to capital-intensive strategic investments being made as part of the 2023+ strategy. At the same time, the Management Board took into account the company's net debt ratio, which remains at an elevated level as a result of, among others, the financing of strategic investments, as well as the unfavorable macroeconomic environment, particularly high inflationary pressures and persistently high interest rates translating into high debt service costs.

# Press review

**Wirtualnemedi.pl, 27 May 2024**

*by Adrian Gąbka*

## UKE lost again in court over MUX-3. "We will demand compensation"

The Provincial Administrative Court in Warsaw has overturned a decision by the President of the Office of Electronic Communications (UKE), which allowed MUX-3 terrestrial digital television to be broadcast in the old standard until the end of 2023.

The court's decision could be a basis for compensation claims by private broadcasters who have lost viewers as a result of the changeover to the digital terrestrial TV standard. It is estimated that the claims could reach up to PLN 0.5 billion.

Dariusz Dabski, CEO of Puls TV, commented on the situation: "This is good news for the largest commercial broadcasters, which have suffered huge financial losses as a result of the poorly managed frequency transition process and TVP's favoritism. The effects of this scandalous decision are and will be felt by the entire market. As we have announced, Puls TV will demand compensation for this scandalous and extremely unfair re-farming. We are in the process of preparing detailed calculations for the purpose of filing a lawsuit in this case. We will keep you informed.

A similar position was also sent by TVN Warner Bros. Discovery. Meanwhile, Polsat TV itself does not comment publicly on legal actions related to compensation.

# Press review

**Business Insider, 27 May 2024**

*by DAN*

## **Poland is falling behind as the EU speeds up. This law should change that**

The Ministry of Climate and Environment has submitted for public consultation a draft amendment to the Energy Act that will help build a hydrogen market in Poland. Hydrogen is a key element in decarbonizing industry, heating and increasing energy independence.

The draft amendment introduces procedures and simplified administrative requirements to encourage investors to build hydrogen refuelling stations and hydrogen purification infrastructure. It also establishes a new body responsible for allocating funds for research and development of hydrogen technologies. Funding is to begin in 2025. The draft does not introduce a legal definition of hydrogen, but only its quality parameters, such as low-carbon and renewable hydrogen, among others.

Comments on the draft amendment can be submitted for 21 days.

# Recent events

Press release, 22 May 2024

## Cyfrowy Polsat Group sums up its performance in Q1 2024

In Q1 2024 Polsat Plus Group expanded the Plus network 5G coverage to reach 23 million people, while the 5G Ultra technology, with data speeds of up to 1 Gbps, reaches 6 million people. Fiber-optic connections reach 13 million people. TV Polsat spring programming enjoyed high audiences share while Polsat-Interia Group was once again the no. 1 Internet publisher in April. Technological start-up of the Group's third wind farm, located in Człuchów, is in process.

*“Plus’s 5G network coverage is already available to 23 million of Poland’s inhabitants, with 5G Ultra technology, offering data rates of up to 1 Gbps, being available to 6 million people. Our fiber optic network reaches 13 million people. We invest in our TV programming offer, including even better sports and new TV series. Technical start-up of another wind farm, located in Człuchów, is in progress, while the town of Chełm ordered 26 NesoBus hydrogen buses from us,”* **says Mirosław Błaszczuk, President of the Management Board of Cyfrowy Polsat and Polkomtel, Polsat Plus Group.**

*“Despite unfavorable market conditions, the number of subscribers using our multiplay services remains at a stable, high level of 2.5 million, which constitutes 43% of all our customers,”* **says Maciej Stec, the Vice-President of the Management Board responsible of Polsat Plus Group’s strategy.** *“Thanks to the consistent pursuit of our 5G strategy and popularization of 5G technology, we have been effectively consolidating the value and the loyalty of our customers. ARPU has increased across all groups of B2C and B2B contract customers as well as in the case of prepaid customers, while churn remains low, at 7.6%,”* adds Maciej Stec.



# Recent events

*“It was a very good quarter for TV Polsat. Our spring scheduling recorded very good audience results. The total audience share of our channels was 21.5% while our revenue from advertising demonstrated strong growth – by 8% YoY,” says Piotr Żak, the acting President of the Management Board of TV Polsat, a Polsat Plus Group company. “We continue to grow in the online segment. In April Polsat-Interia Group, with its 20.9 million users, was once again the number 1 among Internet publishers,” adds Piotr Żak.*

*“We have started generation of green energy from all sources. During this quarter alone we generated and sold 200 GWh of green energy at an average price of 651 PLN/MWh. As much as 52 GWh of energy was generated by the 100 MW wind farms, and the plan is to increase the installed capacity by ca. 200 MW in Przyrow and Drzewew by the end of 2025,” says Maciej Stec, the Vice-President of the Management Board responsible of Polsat Plus Group’s strategy. “As announced, sale of own green energy generated positive contribution to the Group’s bottom line – 130 million zloty of revenue has given us 47 million PLN in EBITDA. In accordance with the assumptions of our Strategy 2023+, the new energy business will be generating ca. 500-600 million PLN of incremental EBITDA in the long run,” adds Maciej Stec.*

*“It was a very good quarter in terms of financial results. We noted very good results in the green energy segment– 130 million PLN of revenue from sale of own energy and 47 million of EBITDA. Additionally, the consistent implementation of our multiplay strategy translated to growth of ARPU across all customer groups as well as growth of retail revenue by more than 2%. Our revenue from TV advertising increased by 8%, while TV advertising market continues to develop very well,” says Katarzyna Ostap-Tomann, a Management Board Member of Cyfrowy Polsat responsible for finance and the Vice-President responsible for finance at Polkomtel, Polsat Plus Group.*

[>> More](#)





# Recent events

**Current report 7/2024, 22 May 2024**

## **Motion of the Management Board of Cyfrowy Polsat S.A. and the opinion of the Supervisory Board concerning the distribution of net profit for the year 2023**

The Management Board of Cyfrowy Polsat S.A. (the "Company") hereby informs that on 22 May 2024 it adopted a resolution on the submission to the Supervisory Board of the Company for assessment of a motion concerning the distribution of the Company's net profit for the fiscal year 2023. The Management Board recommends to allocate the Company's net profit for the fiscal year 2023 in the amount of PLN 639,553,459.05 (six hundred and thirty-nine million five hundred and fifty-three thousand four hundred and fifty-nine zlotys and five grosze) in full to the reserve capital.

The Management Board made the above decision due to the ongoing capital-intensive, strategic investments implemented by the Company as part of its Strategy 2023+, aimed at continuing the development of the Company's capital group over the long term in accordance with the overarching strategic objective of sustainably growing the Company's value for its shareholders. In particular, the funds retained by the Company will be used for the timely implementation of the currently ongoing green energy projects, which, among others, include the construction of wind farms. As a result of the implementation of the aforementioned projects, the Company's capital group will reach an installed capacity in renewable energy sources in 2026, which will enable the production of up to 2 TWh of clean energy per year. According to the Company's estimates, the execution of strategic assumptions will translate into incremental recurring EBITDA at the consolidated level of ca. PLN 500-600 million per year.

At the same time, in deciding not to pay a dividend, the Management Board took into account the Company's net debt ratio, which remains at an elevated level due to, among others, the financing of strategic investments, as well as the unfavorable macroeconomic environment, in particular high inflationary pressure and persistently high interest rates translating into high debt service costs for the Company.

In addition, the Management Board informs that the Supervisory Board of the Company adopted a resolution on May 22, 2024 approving the aforementioned motion of the Management Board.

# Recent events

**Current report 8/2024, 24 May 2024**

## Convocation of the Annual General Meeting of Cyfrowy Polsat S.A. on 20 June 2024 and draft of resolutions

The Management Board of Cyfrowy Polsat S.A. (the “Company”), acting pursuant to Articles 395 § 1 and 399 § 1 in conjunction with Articles 402(1) and 402(2) of the Commercial Companies Code (the CCC”) and in accordance with the provisions of Article 24 Section 2 of the Company’s Statutes, convenes the Annual General Meeting of the Company, which will be held on 20 June 2024 at 11:00 am CET in Warsaw, in the registered office of the Company at ul. Łubinowa 4a.

### **Agenda of the Annual Meeting:**

1. Opening of the Annual General Meeting.
2. Appointment of the Chairman of the Annual General Meeting.
3. Validation of the correctness of convening the Annual General Meeting and its ability to adopt binding resolutions.
4. Appointment of the Ballot Committee.
5. Adoption of the agenda.
6. Management Board’s presentation of:
  - a) the Management Board’s report on the Company’s activities in the financial year 2023 and the Company’s financial statements for the financial year 2023;
  - b) the Management Board’s report on the activities of the capital group of the Company in the financial year 2023 and the consolidated financial statements of the capital group of the Company for the financial year 2023.
7. The Supervisory Board’s presentation of:
  - a) statement concerning the evaluation of the Management Board’s report on the Company’s activities in the financial year 2023, the Management Board’s report on the activities of the Company’s capital group in the financial year 2023, the Company’s financial statements for the financial year 2023 and the financial statements of the Company’s capital group for the financial year 2023, as well as the Management Board’s motion regarding the distribution of the Company’s profit generated in the financial year 2023;
  - b) its assessment of the Company’s standing and evaluation of the work of the Management Board;
  - c) its report concerning the remuneration of the Management Board and Supervisory Board Members for the year 2023.

# Recent events

8. Consideration and adoption of a resolution approving the Management Board's report on the Company's activities in the financial year 2023.
9. Consideration and adoption of a resolution approving the Company's annual financial statements for the financial year 2023.
10. Consideration and adoption of a resolution approving the Management Board's report on activities of the capital group of the Company in the financial year 2023.
11. Consideration and adoption of a resolution approving the consolidated annual financial statements of the capital group of the Company for the financial year 2023.
12. Consideration and adoption of a resolution approving the Supervisory Board's report for the financial year 2023.
13. Consideration and adoption of a resolution concerning the evaluation of the report on the remuneration of the Management Board and Supervisory Board Members for the year 2023.
14. Adoption of resolutions granting a vote of approval to the Members of the Management Board for the performance of their duties in the year 2023.
15. Adoption of resolutions granting a vote of approval to the Members of the Supervisory Board for the performance of their duties in the year 2023.
16. Adoption of a resolution on the distribution of the Company's profit for the financial year 2023.
17. Adoption of a resolution on changes in the Supervisory Board.
18. Adoption of a resolution on adopting the remuneration policy for the Management Board and Supervisory Board Members of Cyfrowy Polsat S.A.
19. Adoption of a resolution on amending the Statutes of the Company.
20. Adoption of a resolution on adopting the consolidated text of the Company's Statutes.
21. Closing of the Annual General Meeting.

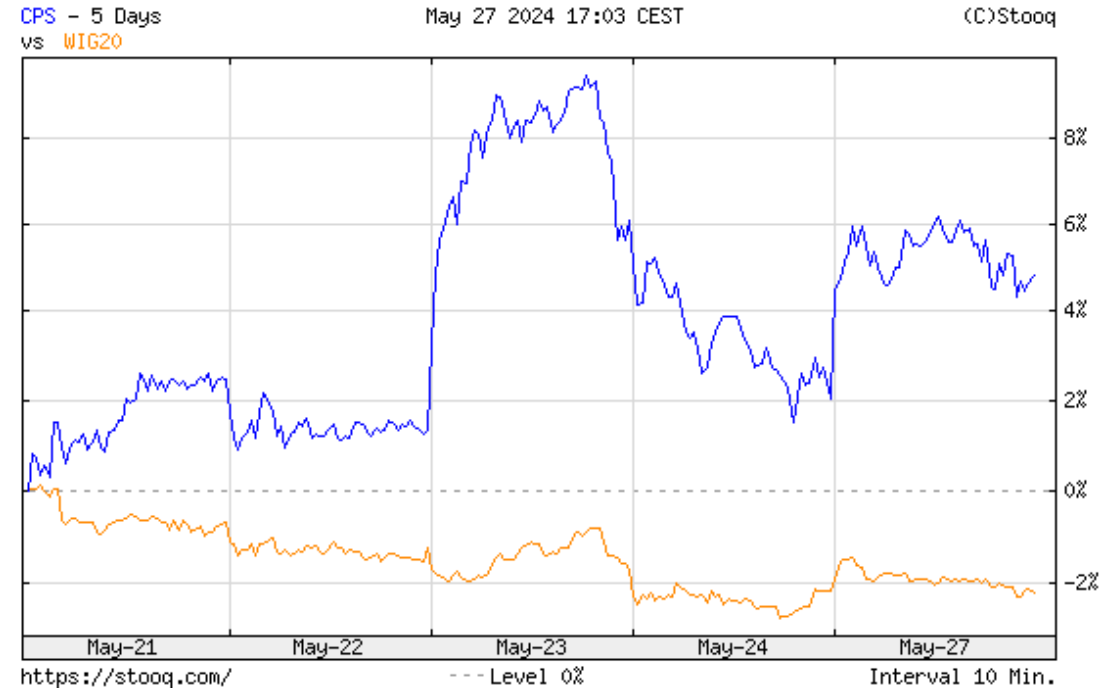
The Management Board attaches to this Current Report as follows:

- the announcement of the convocation of the Annual General Meeting on 20 June 2024, prepared in accordance with Article 402(2) of the CCC ([Attachment no. 1](#));
- draft resolutions to be adopted by the Annual General Meeting of the Company convened on 20 June 2024 ([Attachment no. 2](#));
- [Report on the activities of the Supervisory Board in 2023](#);
- [Report on the remuneration of the Management Board and Supervisory Board members of Cyfrowy Polsat S.A. in the year 2023](#).

The Company provides information in accordance with Article 402(3) of the CCC on the Company's website at: <http://www.grupapolsatplus.pl/>, subpage: Corporate Governance, tab: General Meetings – Materials.

# Cyfrowy Polsat shares

Date	Maximum price (PLN)	Minimum price (PLN)	Closing price (PLN)	Change (%)	Turnover (mPLN)
2024-05-20	13.15	12.16	13.03	- 0.27	32.34
2024-05-21	13.24	12.78	13.20	1.31	16.41
2024-05-22	13.19	12.91	13.05	- 1.10	11.87
2024-05-23	14.14	13.15	13.66	4.67	64.26
2024-05-24	13.66	13.03	13.14	- 3.81	20.81



# Investor's calendar

Date	Event
22 May 2024	Quarterly report for Q1 2024
23 May 2024	Online meeting with investors and analysts
28 May 2024	mBank Spring Conference, Warsaw
<i>7 – 21 August 2024</i>	<i>Closed period prior to the publication of H1 2024 results</i>
21 August 2024	Consolidated semi-annual report for the 1st half of 2024
<i>6 – 20 November 2024</i>	<i>Closed period prior to the publication of Q3 2024 results</i>
20 November 2024	Quarterly report for Q3 2024