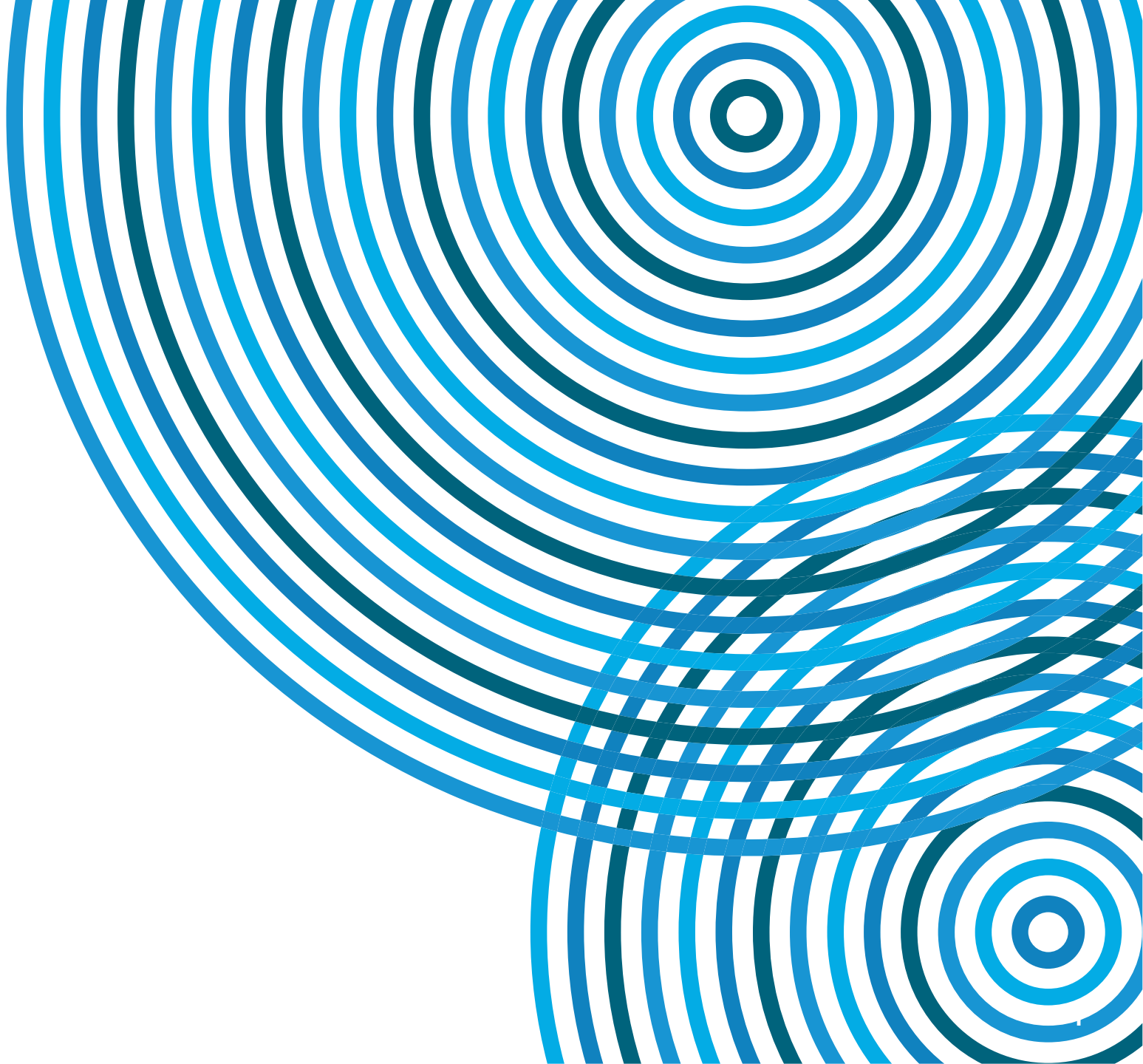


1 August 2022

# IR

# Newsletter

# 24/2022



# Press review

Cyfrowa.rp.pl, 28 July 2022

by Urszula Zielińska

## Orange Polska to increase prices? The operator adds new clauses to contracts

During the press conference on the financial results of Q2 2022, the CEO of Orange Polska Julien Ducarroz informed that the operator started applying indexation clauses in the contracts with customers.

These clauses allow for increasing prices of services in the future due to the growth of inflation. At the same time, the operator ensures that new clauses do not mean that the prices would be increased automatically.

*“It is a standard practice on the wholesale market, which exists also on the retail market for some operators on the Polish market. We have decided to introduce clauses about a possibility to change prices lists as a result of changing inflation environment, to regulate this issue in a way which is clear and comprehensible to the customers. These clauses enable us to change prices in relation to the annual average inflation rate for the previous year – if this rate exceeds 3.5%”,* said Wojciech Jabczyński, spokesperson of Orange Polska.

Indexation clauses apply to concluding of contracts with residential customers and SOHO clients. Indexation could be applied for the first time next year, after publishing the data on inflation rate for 2022 by the Statistics Poland (GUS).

# Press review

**PAP Biznes, 27 July 2022**

*by kuc/ osz/*

## **Orange Polska generated PLN 798 million of EBITDAaL in Q2, above consensus**

In Q2, 2022 Orange Polska generated PLN 3.055 billion of revenue (+3.4% YoY), PLN 798 million of EBITDA profit, after including costs of leasing (+5.6% YoY) and PLN 243 million of net profit (+109.5% YoY).

## **Orange Polska increases the forecast of revenues in 2022 to a low, single-digit growth**

Orange Polska has increased its forecast of revenues in 2022 to a low, single-digit growth. Earlier, the operator expected a small decrease of revenues in 2022.

The forecast of EBITDA profit, adjusted for leasing costs, has been maintained at the stable level year-on-year or at a small, single-digit growth.

In the first half of 2022, the operator's EBITDAaL result was PLN 1.52 billion (+3.8% YoY), and revenues reached the level of PLN 5.986 billion (+1.9% YoY).

# Press review

**Telko.in, 28 July 2022**

*by Marek Jaślan*

## Orange optimizes its sales network

At the end of June 2022 the sales network of Orange included 628 company stores, that is by 25 less than at the end of 2021.

At the same time, the operator executes the project of 'Best Retail Network', while upgrading the network to the new visualization. This type of solutions have covered 392 points of sale by the end of June 2022, that is by 23 more than at the end of 2021.

Orange also encourages customers to use online sales channels, by offering additional benefits such as the first month of subscription for free.

The strategic goal of the operator is to achieve 25% of market share by digital channels until 2024 (at the moment – over 17%).

# Press review

**Press, 29 July 2022**

*by Michał Niedbalski*

## **Eleven Sports promotes the Spanish football league La Liga Santander featuring Robert Lewandowski**

Eleven Sports (Polsat Plus Group) carries out the marketing campaign of its channels on which it will be possible to watch football matches of the Spanish football league - La Liga Santander with the participation of Robert Lewandowski. The campaign is run in TV stations from the Polsat Plus Group.

Starting this season, Robert Lewandowski will play in FC Barcelona to which he transferred from Bayern Munich (Viaplay holds the rights to broadcasting German Bundesliga matches).

# Cyfrowy Polsat shares

Date	Maximum price (PLN)	Minimum price (PLN)	Closing price (PLN)	Change (%)	Turnover (mPLN)
2022-07-25	20.70	19.96	19.96	- 3.57	5.68
2022-07-26	19.95	19.04	19.29	- 3.36	8.88
2022-07-27	19.98	19.27	19.98	3.58	12.28
2022-07-28	20.34	19.66	19.84	- 0.70	11.22
2022-07-29	20.10	19.61	19.98	0.71	13.87



# Investor's calendar

## Date

## Event

3 – 17 August 2022

Closed period prior to the publication of H1 2022 results

17 August 2022

Consolidated semi-annual report for the 1st half of 2022

20 September 2022

Dividend day

26 October – 9 November 2022

Closed period prior to the publication of Q3 2022 results

9 November 2022

Quarterly report for Q3 2022

15 December 2022

Dividend payout