23 – 29 August 2021

IR Newsletter





Press review

Telko.in, 23 August 2021

By Marek Jaślan

5G in every subscription in Plus

Plus mobile operator (Polsat Plus Group) has introduced 5G services to all of its postpaid offers. The new tariff plans include voice and Internet offers and are addressed to both individual and business customers.

Plus has prepared four options of 5G tariffs for individual customers, which are priced at PLN 35/month (with a 4GB data pack), PLN 55/month (30 GB), PLN 65/month (60 GB) and PLN 85/month (120 GB), respectively.

The 5G offering for business customers includes five options priced (net of VAT) at PLN 35/month (7GB), PLN 45/month (24 GB), PLN 55/month (40 GB), PLN 65/month (70 GB) and PLN 85/month (120 GB), respectively.

All packages include unlimited calls, MMSs and SMSs.

Moreover, individual customers are granted a one month access to HBO GO and, in case of the two higher-end plans, a 24 month access to TIDAL music service.

Furthermore, individual and business customers using other options than the lowest tariff plan will be granted additional benefits, such as, among others, an unlimited data transfer with the speed of 1 Mb/s after using their base packages.

Plus's 5G network already covers over 15 million inhabitants of Poland in around 500 locations countrywide (over 40% of population).



Press review

Forbes, 1 September 2021

By Jacek Pochłopień

The new face of Netia

Andrzej Abramczuk, Netia's CEO (Polsat Plus Group) assessed that the pandemic was a very strong catalyst for the development of cloud services, in particular the so-called digital workplace.

He underlined that according to the analytical firms Polsat Plus Group, of which Netia is a part, is already today a leader in terms of overall collocation space in Poland. In April Netia put into operation a newly built data center near Warsaw and earlier the company took over the existing data center in Cracow. These two recent investments are part of the transformation of the operator's B2B segment towards providing ICT solutions, offered under the NetiaNext brand.

Netia's business segment specializes in integrating dedicated (tailored) broadband and cloud ICT solutions; from cybersecurity, through integrated communication to marketing services.

In parallel, the operator upgrades its telecommunication access network in order to provide its individual customers the services with the throughput exceeding 1 Gb/s (at present over 1.8 million households are within the reach of such services).

In cooperation within Polsat Plus Group, based on access to Plus mobile network, Netia has recently launched its first IoT (Internet of Things)-based solution, i.e., Netia Smart Building, which is aimed at facilitating the real estate management.

(the document was developed in cooperation with Netia S.A.)



Press review

Wirtualnemedia.pl, 27 August 2021

By tw

Canal+ Sport 3 and Canal+ Sport 4 in Polsat Box. The offer includes also the UEFA Champions League

The subscribers of Polsat Box (formerly Cyfrowy Polsat) will be able to watch Polish football games of the PKO Ekstraklasa for the next two consecutive seasons. The matches will be available on Canal+ Sport 3 and Canal+ Sport 4 TV channels offered by Polsat Box based on the agreement with Canal+ Polska. The package with both channels is priced at PLN 10 per month.

Furthermore, the viewers will have access to all matches of the UEFA Champions League (this spring Polsat Plus Group acquired broadcasting rights to air them for the next three years). The European games will be available through the Polsat Sport Premium package, which includes two TV channels and four pay-per-view services, priced at PLN 20 per month.

The Polsat Sport Premium package can be accessed via the satellite, IPTV and OTT technologies. It will be also included in the offering of both the platform and the application of Polsat Box Go, which is going to replace Ipla and Cyfrowy Polsat Go services starting from September.



Cyfrowy Polsat shares

Date	Maximum price (PLN)	Minimum price (PLN)	Closing price (PLN)	Change (%)	Turnover (mPLN)
2021-08-23	35.74	35.16	35.26	- 0.40	8.40
2021-08-24	36.54	35.28	36.54	3.63	14.36
2021-08-25	37.28	35.16	37.22	1.86	26.64
2021-08-26	37.40	36.74	37.10	- 0.32	11.43
2021-08-27	37.30	36.56	36.80	- 0.81	10.58





Investor's calendar

Date	Event		
1 – 2 September 2021	Barclays Media and Telecom Conference, online		
6 – 7 September 2021	18th Emerging Europe Investment Conference - Pekao, online		
15 September 2021	Dividend day		
28 September 2021	Dividend payout – 1st tranche		
26 October – 9 November 2021	Closed period prior to the publication of Q3 2021 results		
9 November 2021	Quarterly report for Q3 2021		
10 December 2021	Dividend payout – 2nd tranche		

