24 May 2022

## IR Newsletter 14/2022





## **Press review**

Wirtualnemedia.pl, 20 May 2022 By tw

## Play gained 344 thousand customers and added nearly a thousand base stations. Revenues and profits decreased

At the end of Q1 2022 Play network had 12.5 million active customers (+344 thousand QoQ and +549 thousand YoY). Average monthly revenue per user (ARPU) was. 28.3 PLN in Q1 2022 (+2.2% YoY).

The company's fixed-line services had 293 thousand users at the end of March 2022 (+26 thousand QoQ +131 thousand YoY).

The operator's total revenue for Q1 2022 amounted PLN 1.773 billion, which meant a decrease by 1.9% YoY as a result of reduction of the regulated mobile termination rates (MTR).

Service revenues, in turn, amounted PLN 1.045 billion (+5.5% YoY). EBITDAaL was at the level of PLN 838 mn (-26% YoY), with EBITDAaL margin of 47.3% (-15.3 p.p.).

Play network had 9,866 own base stations, with 5G services being supported by 3,226 stations and coverage of 41% of the country's population.



## **Press review**

#### Press Center Wirtualnemedia.pl, 20 May 2022

#### Poles buy increasingly expensive smartphones. Mobile phone rental is gaining popularity. Results of Smart Barometer 2022 survey

The information presented in the latest Smart Barometer 2022 report shows that in spite of the pandemic and growing inflation Poles are still willing to continue buying new smartphones.

28% of the survey's participants use more than one device on day-to-day basis. New devices (i.e. ones that have been in use for max. 1.5 years) are used by as many as 60% of the participants, with 37% owning smartphones which cost more than PLN 1000.

The most frequently indicated reasons for replacing a phone included: failure of the old device (44%), destruction of the old device (36%), as well as receiving a new attractive offer (31%) and discontinuation of technical support for the current device by its manufacturer (25%).

New smartphones were most often purchased from mobile operators (33%), brick and mortar stores offering electronic and household appliances (26%) and Internet stores (19%).



### **Recent events**

Current report 5/2022, 23 May 2022

# Preliminary information regarding the number of shares of Cyfrowy Polsat S.A. being the subject of sale offers submitted in response to the invitation to submit offers to sell shares of Cyfrowy Polsat S.A. announced on 16 May 2022

In connection with current report no. 4/2022 of Cyfrowy Polsat S.A. (the "Company") regarding the Company's decision to proceed with the buyback of the Company's own shares by way of an announcement by the Company together with Reddev Investments Limited with its registered office in Limassol, Cyprus and Tobe Investments Group Limited with its registered office in Limassol, Cyprus of the invitation to submit offers to sell the Company's shares (the "Invitation"), the Management Board of the Company informs that on 23 May 2022 it obtained information from Trigon Dom Maklerski S.A. ("Trigon"), acting as an intermediary in implementing the Invitation, that the preliminary number of shares of the Company being the subject of sales offers submitted by shareholders of the Company in response to the Invitation amounted to 9,295,397 shares. Pursuant to the Invitation, the Company intends to acquire 49.5% of the Company's shares being the subject of the submitted sales offers.

The final number of shares the Company being the subject of submitted sale offers is still being verified by Trigon and if material differences arise, will be disclosed by way of a separate current report.



## **Cyfrowy Polsat shares**

Date	Maximum price (PLN)	Minimum price (PLN)	Closing price (PLN)	Change (%)	Turnover (mPLN)
2022-05-16	23.06	22.18	22.38	0.45	19.54
2022-05-17	23.22	22.26	22.70	1.43	8.23
2022-05-18	22.98	22.34	22.72	0.09	11.05
2022-05-19	22.58	21.64	21.70	- 4.49	11.32
2022-05-20	22.24	21.12	21.82	0.55	17.80
2022-05-23	22.34	22.00	22.20	1.74	3.17







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## **Investor's calendar**

Date	Event		
3 June 2022	IPOPEMA CEE Days (online)		
3 – 17 August 2022	Closed period prior to the publication of H1 2022 results		
17 August 2022	Consolidated semi-annual report for the 1st half of 2022		
26 October – 9 November 2022	Closed period prior to the publication of Q3 2022 results		
9 November 2022	Quarterly report for Q3 2022		

