



# Cyfrowy Polsat IR Newsletter

18 – 24 January 2021



Wirtualnemedia.pl  
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## Sieć #hello5G Orange available in Tri-City

by *jk*

Orange Polska has informed of extending its 5G network coverage to include the Tri-City area. The newly launched network can be used by 90 thousand people living in Gdansk, Gdynia and Sopot.

At present around 6 million people in 400 places around Poland can use the services of the 5G network of Orange Polska.

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19 January 2021

## Polish 5G: Prices of terminals are going down but Internet access is getting more expensive

by *Urszula Zielińska*

In 2021 we may expect the decisions in the 3.6 GHz spectrum auction, fast development of 5G network coverage and changes among the network infrastructure and smartphone suppliers.

At the beginning of the year Polkomtel (a Cyfrowy Polsat Group company) offered the biggest 5G network coverage in the country –the 5G services of Plus network were available to over 7 million people

At the same time, the number of affordable 5G smartphones has been growing. According to a list developed by "Rzeczpospolita" daily, the average price of a 5G terminal decreased from ca. PLN 4 thousand down to ca. PLN 3.5 thousand during the fourth quarter of 2020, while the cheapest models cost less than a thousand zloty. Handset manufacturers' representatives say that 5G handsets will make a substantial part of their new product offers this year.

A reverse trend, compared to what is happening in the smartphones area, is visible in the case of mobile 5G Internet access. Plus, who in May 2020 offered access to 5G services to all of its users using 5G terminals within the 5G network's coverage footprint, has now divided its subscriptions into two types, namely the ones without 5G and the ones with 5G access. The prices of 5G subscriptions start from PLN 60 monthly (including all discounts), which means that access to the new technology costs two times more as compared to earlier offers (PLN 30). Even though Plus's 5G has become more expensive, it is still cheaper than Orange who from the launch of its 5G network offered access to 5G only to the users of higher end subscriptions (costing minimum PLN 75 monthly).

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## **Vectra introduces access to Netflix, a Smart 4K set-top box for all users of its digital TV service**

*by tw*

Vectra cable TV network has introduced access to Netflix to its offer. The operator supports the newly added service by a promotion in which it enables customers to use Netflix for free for even as long as a year, depending on the price plan they have selected.

Moreover, Vectra has extended the availability of its Smart 4K STB which will now be also offered to customers using the company's basic TV offer.

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21 January 2021

## **#Polskie5G and the auction at one go?**

*by Urszula Zielińska*

Polish government has presented yet another draft amendment of the law on the national cyber-security system (KSC). The draft has been developed following the consultations with market players in Poland.

KSC is a legal act whose adoption is indispensable to start the first process of spectrum allocation for 5G networks (the band C spectrum).

The new draft law extends, by two years compared to the previous version, the period during which the operators will be required to abandon use of the infrastructure provided by the so-called high risk suppliers.

Moreover the draft gives the President of the Office of Electronic Communications the right to allocate spectrum to a wholesale operator who would then be granting access to its network on non-discriminatory basis (the #Polish5G project).

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21 January 2021

## **A state-owned mobile network and a state-owned operator will be established**

*by Łukasz Dec*

The new version of the amended law on the national cyber-security system (KSC) includes a proposal of establishing a new telecommunication operator who will be providing services for the central government authorities.

The operator of such a strategic communications network, being a sole-shareholder company owned by the State Treasury, will have the task of providing the services for the needs of the President's Office, the Prime Minister's Office, the lower house of the Parliament (Sejm), the Senate, the National Security Office, the army, the military police, etc. Such an operator will be able to request that paid access to the infrastructure be provided by an existing telecommunication company. Where a relevant agreement proves impossible to conclude, it will be replaced by a decision issued by the President of the Office of Electronic Communication.

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22 January 2021

## **Netia will be powering its data centers while relying on green energy**

*by Marek Jaślan*

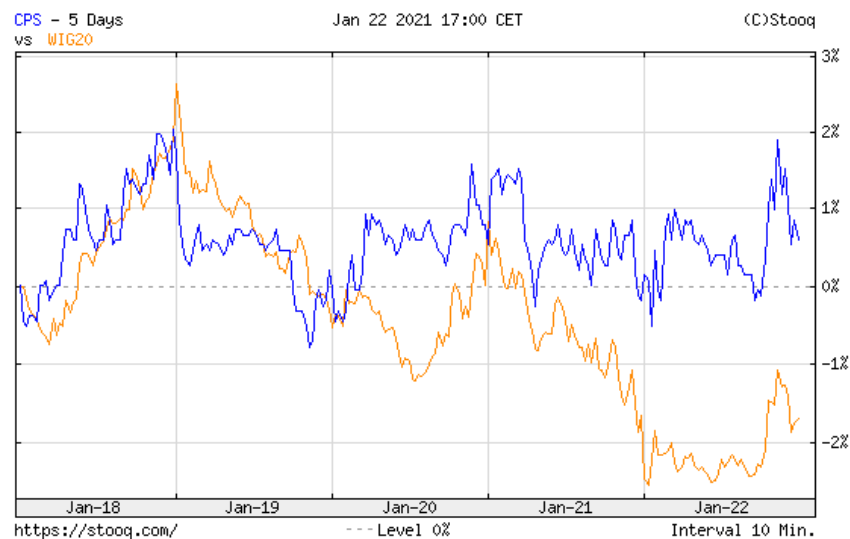
Netia (a Cyfrowy Polsat Group company) has entered into an agreement with Innogy Polska which guarantees supply of green energy via selected lines supplying its data centers in Warsaw and Cracow with electricity.

Thanks to the agreement, starting from 1 February 2020 Netia's key data center facilities, as well as NetiaNext cloud services, will be powered by green energy supplied from land-based wind farms. In the case of the data center currently constructed near Warsaw, it is also the emergency power supply that will be ecological.

# Cyfrowy Polsat shares



Date	Maximum price (PLN)	Minimum price (PLN)	Closing price (PLN)	Change (%)	Turnover (mPLN)
2021-01-18	31.32	30.36	31.26	3.44	26.41
2021-01-19	31.16	30.36	30.70	- 1.79	10.38
2021-01-20	31.24	30.40	30.88	0.59	20.37
2021-01-21	31.22	30.48	30.58	- 0.97	17.80
2021-01-22	31.24	30.40	30.82	0.78	11.12



# Investor's calendar



25 – 26 January 2021	TOP PICKS 2021 by PKO BP (online)
28 January 2021	ERSTE GROUP Conviction Equity Investors Conference (online)
11 – 25 March 2021	Closed period prior to the publication of 2020 results
25 March 2021	Annual report and consolidated annual report for 2020
28 April – 12 May 2021	Closed period prior to the publication of Q1 2021 results
12 May 2021	Quarterly report for Q1 2021
18 – 19 May 2021	PKO BP's CEE Telecommunications, Media and IT conference (online)
4 – 18 August 2021	Closed period prior to the publication of H1 2021 results
18 August 2021	Consolidated semi-annual report for the 1st half of 2021
26 October – 9 November 2021	Closed period prior to the publication of Q3 2021 results
9 November 2021	Quarterly report for Q3 2021